

Demo Questions

SALESFORCE Heroku-Architecture-Designer Exam

Salesforce Certified Platform Developer I

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Question #1 Topic 1

Universal Containers has Role-based Technicians and Managers who handle Service Appointments. Many times, Technicians arrive on-site but are unable to gain access to the customer's equipment. In this scenario, only the Manager has permission to cancel the Service Appointment.

How should a Consultant recommend adhering to this business process?

- A. Assign Permission Sets that allow Status Transitions.
- B. Allow Status Transitions based on Role.
- C. Limit Status Transitions based on Profile.
- D. Configure Status Transitions based on Resource Type.

Correct Answer: C

Question #2 Topic 1

Universal Containers is tracking customer issues in their call center. Sometimes this requires a Technician to be on-site at the customer's location.

What set of steps should a Consultant recommend to dispatch the Technician?

- A. Create Case, Create Service Appointment, Create Work Order, Dispatch Service Appointment.
- B. Create Work Order, Create Case, Dispatch Work Order, Create Service Appointment.

- C. Create Service Appointment, Create Work Order, Create Case, Dispatch Service Appointment.
- D. Create Case, Create Work Order, Create Service Appointment, Dispatch Service Appointment.

Correct Answer: D

Question #3 Topic 1

Universal Containers wants Field Technicians to capture customer authorization via a signature through Salesforce mobile app.
What should a Consultant recommend?

- A. Create a Quick Action on the Service Appointment to launch a Visualforce signature page.
- B. Create an Approval Process from the Service Appointment for the customer's Authorization.
- C. Create a checkbox on the Service Appointment that will capture the customer's Authorization.
- D. Create a custom text field to capture the customer's signature on Salesforce mobile app.

Correct Answer: C

Question #4 Topic 1

Universal Containers maintains their service level agreements at the customer level only.
How can a Consultant ensure agents can verify coverage?

- A. Set up Entitlement Process, set up Service Contracts, display the related List on the Contact Page Layout.
- B. Create Milestones, set up Entitlement Process, display the related List on the Work Order Page Layout.
- C. Create Milestones, set up Entitlement Process, display the related List on the Account Page Layout.
- D. Create Contract Line Items, set up Entitlement Process, display the related List on the Asset Page Layout.

Correct Answer: C

Question #5 Topic 1

In the Dispatch Console, when viewing the Map, which three data elements can be presented to the Dispatcher? (Choose three.)

- A. Google Traffic Data
- B. Service Appointment Dependencies
- C. Resource's Home Base
- D. Service Appointments
- E. Resource's Travel Speed

Correct Answer: ACD
