Demo Questions

SALESFORCE CRT-101 Exam

Salesforce Certification Preparation for Administrator Exam

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Question: 1

Inline editing updates the field when

A. The field is saved/updated
B. When the record is saved/updated
C. When the return key is pressed
D. None of the above

Answer: B

Question: 2

If a company opts to use Custom Fiscal Years, they cannot use the standard forecasting option.

A. True
B. False

Answer: A

Question: 3

Which of the following are not standard objects?

A. Opportunities
B. Solutions
C. Job Applicants
D. Accounts
E. Campaigns

Answer: C

Question: 4

Which of the following are part of the Service Cloud offering?

A. Opportunities
B. Knowledge
C. Entitlements
D. Campaigns
E. Quotes

Answer: B, C

Question: 5

Locale settings control how users view date formats, time formats and number formats.

A. True
B. False

Answer: A

Question: 6

If the company locale is set to US English, all users will have a default locale of US English and this cannot be changed.

A. True
B. False

Answer: B

Question: 7

If your company's fiscal year follows the Gregorian calendar, you must use Custom Fiscal Years.

A. True
B. False

Answer: B

Question: 8

In order to enable multi-currency feature in Salesforce, you must

A. Contact Salesforce.com
B. Check the Enable Multi-currency checkbox in your Chatter profile
C. Operate your business in at least two different countries
D. You cannot enable this feature once you've implemented Salesforce.

Question: 9

Which feature effectively allows you to "lock" the converted amount on closed opportunities?

A. Locale
B. Company Profile
C. Multi-currency
D. Advanced Currency Management
E. None of the above

Answer: D

Question: 10

User interface settings are global settings and apply to all users of an org.

A. True
B. False

Answer: A

Question: 11

Which of the following are true about List Views?

A. Save list views for future use.
B. Specify which groups of users have access to the list view.
C. Print list views.
D. Follow records and view related Chatter posts.
E. Export List View data to Excel
F. All of the above

Answer: A, B, C, D